

Buyer-Friendly Sales Bring Bigger Bucks to Sellers

Successful yard sales make buyers feel welcome and make it easy for customers to buy your goods.

Here are some tips to help you sell.

1. Get the word out.

Advertise by word of mouth: tell friends and neighbors.

2. Get buyers out of their cars.

Make your merchandise visible from the street. Pennants, streamers, balloons and even clothes for sale fluttering in the breeze help catch a buyer's eye.

3. Get them to look at what you've got.

Presentation is important. Organize your yard sale. Displays need to appear neat, clean and organized.

Group related items together, such as high chairs, cribs and other large baby furniture.

But remember, you want buyers to walk around the entire sale. So, in another area of your sale, group baby clothes, bottles and toys together.

4. Get them to buy.

Put price stickers on everything. Buyers don't want to guess or ask you what you want. Nor do they want to consult an elaborate chart with color-coded pricing on it to try to figure out how much you want for a particular item.

Prices should be realistic, negotiable and attached to the item.

Be prepared to barter. It's often better to come down a bit than to lose the sale. Odds are not in your favor that another size 9 who needs a worn-only-once prom dress will come along again during your sale.

These tips can help make yard sales fun and successful for both sellers and buyers.

Please Observe Highleah Parking Rules

Safety and courtesy are the reasons Highleah regulates motorists on the property. Here are the rules Highleah members and guests are required to follow.

Parking

1. Unless specified herein, any vehicle tagged in violation of the following regulations will be tagged with a seventy-two (72) hour notification by a warning ticket placed on the windshield.

2. All vehicles (as required by state law) including motorcycles, motor scooters and mini-bikes owned by Highleah residents or their guests must be licensed properly and in operable condition. Vehicles in violation will be given seventy-two (72) hours to rectify the violation.

3. Any operable vehicle parked in guest parking for more than seventy-two (72) hours will be given twenty-four (24) hours to rectify the violation before being sent to the attorney.

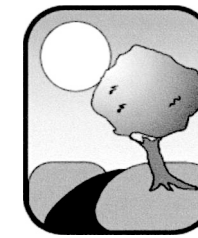
Any operable vehicle parked in auxiliary parking for more than two (2) weeks will be given twenty-four (24) hours to rectify the violation.

4. Any vehicle operated on Highleah property must:

- a. Park only in designated areas.
- b. Obey speed limits (15 mph).
- c. Obey stop signs.
- d. Drive in a prudent manner.
- e. Be operated by a licensed driver.
- f. Must have a valid license plate.

5. All vehicles, including motorcycles, motor scooters and mini-bikes, owned by Highleah residents must be registered in the office and display an appropriate Highleah (primary or auxiliary) sticker. The sticker is to be placed on the left rear window or left rear bumper.

Motorcycles must display the sticker on the fender or below the license plate. When a vehicle is sold or exchanged, it is a member's responsibility to file a new registration permit with the office within ten (10) days.



Highleah Highlights

2001 Pembroke Crescent West Independence, MO 64057

PHONE (816) 257-0070 FAX (816) 257-2639
www.highleah.com

Board of Directors

Marsha Clark
President
(Newsletter)

Dorinda Meihls
First Vice President
highleahhousepets@comcast.net
(Pet Committee)

Paula Goth
Second Vice President
Education Grant

John Baggs
Secretary
highleahsec@yahoo.com
(Security)

Handy Phone Numbers

Highleah Office
816-257-0070

Maintenance Emergency
913-894-3441

Non-Emergency Police
816-325-7300

Security
911
*The dispatcher will send an officer to Highleah

Natural Gas Company
816-756-5252

Power & Light Service
816-325-7930

Animal Control
816-325-7205

Citizens Information Center
816-325-7000

UTILITIES: 2/5 - 3/6

Water/Sewer: \$9,015.52
Electric: \$1,454.03

BOARD MEETING, March 18, 2013

NEWSLETTER MINUTES

Marsha Clark, president, called the meeting to order at 6 p.m. Other board members present were Dorinda Meihls, first vice president; Paula Goth, second vice president; and John Baggs, secretary.

Also attending were Carol Gibson, on-site manager; Gina Zukel, assistant on-site manager; Kevin McQuade, maintenance superintendent; Bryan Tims, assistant maintenance superintendent; Dudley Leonard, cooperative attorney; Melva Linville, property manager; Suzanne Miles, human relations coordinator; and Betsy Kilker, administrative assistant, with Linville Management Services, Inc.

Twelve members signed in for the open session.

Marsha welcomed them and called the meeting to order at 6 p.m.

Minutes of the January 28 board meeting and the February 18 grievance hearings were approved.

Carol discussed office reports for February and March.

In January, there were 47 statements of credit, 51 statements of charges due, nine attorney referrals, two evictions and 47 defaults.

In February, there were 32 statements of credit, 67 statements of charges due, one attorney referral, one eviction and 47 defaults.

A new advertising sign has been mounted along the fence on 78 highway. The spring yard sale will be April 27 with a rain date of May 4. The fall yard sale will be Sept. 21 with a rain date of Sept. 28.

Sixteen units are on the market: 12 two-bedroom units and four three-bedroom units.

The board accepted Carol's report.

Kevin presented the maintenance superintendent's report. In February, there were 118 service requests received and 109 completed; 34 move-out work orders completed; six move-ins and three move-outs. Three rehabs have been completed and 10 are in various stages of completion.

Yard Sale Slated for April 27

Look for bargains throughout the cooperative all day long on Saturday, April 27. That's the date for the annual cooperative yard sale. The rain date is May 4. The fall yard sale will be September 21 with a rain date of September 28.

Continued from pg. 1

The board accepted Kevin's report.

Marsha opened the floor to member comments.

Graffiti was reported on the swing on the playground behind the clubroom.

Overfilling of the drop box for payments of carrying charges was reported. The box gets so full on the weekend that it would be possible for someone to reach in and take checks out.

The letter carrier uses the check drop box for mail on weekends. Carol was asked to notify the post office and Kevin was asked to post a "Not A Mail Slot" sign on the drop box.

Members thanked maintenance for snow removal during recent winter storms.

Lois Vickers won the door prize drawing of a \$25 gift card.

The open session ended at 6:40 p.m.

Door Prize Drawings Awarded at Open Sessions

Attending open sessions of the monthly board meetings is a good way to stay informed about activities at the cooperative.

Your appearance at the Highleah open session also may win you a \$25 gift card.

All members who attend the open session will be eligible for the door prize drawing. Lois Vickers won the door prize drawing at the March open session.



The winning members' tickets will be drawn at the end of the open session -- and you must be present to win.

All open sessions start at 6 p.m.

Recycling Centers in Independence

The City of Independence operates two recycling centers.

Items accepted at the centers include paper, cardboard, paperboard, steel and aluminum cans, plastic, glass food and beverage containers, toner cartridges and dry cell batteries.

35th Street Recycling Center

13600 E. 35th St.

10 a.m. to 6 p.m. on Friday

8 a.m. to 4 p.m. on Saturday

Vista Avenue Recycling Center

875 Vista Avenue

8 a.m. to 4 p.m. on Sunday

10 a.m. to 6 p.m. on Monday

The City also offers a Drop-Off Depot from 8 a.m. to 3 p.m. on the second Saturday of the month from March through November.

The depot is at 875 Vista Avenue, located next to the animal shelter.

Trash: Cars, \$10; vehicles larger than a car, \$15; trailers measuring 8 feet in length or longer, \$25.

Brush: Limbs, firewood, bushes, stumps. No leaves or grass, \$10 per load.

Major appliances: \$15 each

Batteries and lawnmowers: Free

Tires: Car, \$1; mounted car, \$3; truck, \$4; mounted truck, \$10; farm/tractor, \$15.

Services available to residential vehicles only. No vehicles larger than a pick-up truck allowed. Proof of residency is required.



The Humane Society of Greater Kansas City offers a FREE Wellness and Vaccine Clinic for Dogs and Cats of Senior Citizens

Wednesday, May 15

5445 Parallel Parkway in Kansas City, Kan. 66104

Please note: This is free and open to seniors in Independence, MO. Seniors are pet owners who are at least 60 years old. Please bring identification with proof of age.



Pets will receive FREE
Physical exams
Distemper vaccines
Rabies vaccines
Heartworm tests for dogs
Basic dewormer
One month of topical flea preventive

The Humane Society of Greater Kansas City
Call for an appointment or more information:
913.596.1000
or email lee@hsgkc.org
Sponsored by Banfield Charitable Trust

Services for Hire

HELPING HAND HOUSEKEEPING

I love to clean! I am a Highleah resident and have owned and operated Helping Hand Housekeeping for more than 12 years. I would like to give you a hand with your housekeeping needs -- once a month, every two weeks or once a week. Many respectable references available. Dependable and flexible. Please give me a call if you need a hand. Christine at 816.863.5424

